Show Your Company's Committment To Social Responsibility:

Branded Sponsorship in up to 100,000 "16 Things" Books

8 4-C Pages for Multiple Messages, Forward by CEO, a Chapter on your Mission 35,000 Free Books to Share with Prospects, Clients and Staff Sponsorship of 8-12 Week Workshops reaching over 20,000 Participants



# TO ACT RIGHT & HELP SAVE THE PLANET!

**SUSTAINABILITY SPECIAL EDITION** 

FEATURING SOLUTIONS & ACTIONS PLANS
BY THE BEST & BRIGHTEST SUSTAINABILITY
EXPERTS ON FOOD LOSS, WASTE & HUNGER

















AN ESSENTIAL SELF-HELP GUIDE FOR DETAILING PROBLEMS & SOLUTIONS TO IMPORTANT ISSUES THAT IMPACT OUR HEALTH, HAPPINESS, SUCCESS & QUALITY OF LIFE

BY LYLE BENJAMIN

Forward by CEO Rodney McMullen, Kroger

Cover is for illustrative purposes only.



# **SUSTAINABILITY SPECIAL EDITION**

# "16 THINGS WE ALL CAN DO TO ACT RIGHT & HELP SAVE THE PLANET!"

100,000

Book
Distribution

500,000

**Book** Circulation

- Schools
- Churches/Temples
- NPOs
- Agencies
- Businesses

- Libraries
- Bookstores
- Chains
- Drug Stores
- Supermarkets

- Direct Mail
- Internet Sales
- Affiliations
- Associations
- Special Events

- Fund Raisers
- Promotions
- Workshops
- 8-12 Week Better

Comm./Literacy Wkshp

# **Increased:**

- > Branding
- > Marketing
- > Media
- > Publicity
- > Philanthropy
- > Revenue

# **32**

# Sustainability Leaders on 16 Important Issues

people face in their lives and what needs to be done to help solve these problems.

# Featuring:

- Important Issues/Solutions
- Color Headshot
- Accomplishments
- Social Media Connections
- Add'l PR from 32 Leaders

# Company Biography & Mission

Chapter & Expanded Website Section on Social Resp. Sponsor

# Corporate Leadership & Social Responsibility

Education, Inspiration, Empowerment, Action

**Books/Materials Scholarships**Awarded In Each Contributors Name

# 20,000 Youth

Attend 8-12 Week Communication & Literacy Workshops

Add'l Workshops Nationwide

# LETTER FROM THE PUBLISHER

# Social Responsibility & Multiple Branding Opportunities

For many companies, one of the most important messages they can convey is one of Corporate Social Responsibility: This company cares. Not only about their customers, but about their employees, the environment and the planet.

"16 Things We Can Do" can help you achieve multiple company objectives — branding, public relations, advertising, corporate social responsibility, global citizenship — through its unique book publishing program that combines "Chicken Soup for the Soul" style messages with expert testimony from industry leaders and people of influence.

This reinforced combination of experts, messages and media serves to ratchet up the power of Sponsor Branding geometrically.

Instead of placing a single page advertisement in a national magazine where 90% of the readers don't see the message, and the other 10% may not be interested at the time they see it ... you have an entire reference book that is directly on point with your mission and messages.

Additionally, you have cover representation, 8 full-color, 6" x 9" advertising pages in one publication, a forward by your CEO or President, a short chapter on the mission of the company, sponsor representation on 16 Things and Planned Acts Of Kindness websites, and at 8-12 week "Better Communication & Literacy" Workshops — and now you've got branding on steroids.

### Exceptional Programs, Exceptional Performance

100,000	500,000	Branding	Forward	Chapter	8 Full Color	35,000 Free	Free BC&L	Multiple
Book	Readership	on Book	by Org's	on Org's	6" x 9"	Promotional	Workshop	Website
Distribution	Circulation	Cover	CEO	Mission	Adv. Pages	Books	Sponsorship	Coverage

Deliver something unique to your target market — a branded book tailored to their interests — and now the possibilities are endless.

Please contact me directly to see how we can work together to create a winning program for you and your organization.

Best regards,

Lyle Benjamin
Founder & Executive Director
16 Things Kids Can Do, Inc.
Tel. (212) 213-0257
Cell (917) 683-2625
16Things.Org
PlannedActsofKindness.Org
16ThingsPress@gmail.com

# **16 THINGS BOOKS**

Self-Help Guides Working for the Betterment of Kids, People & The Planet

### 16 Things: Mission Statement

"To provide books, workshops, programs and activities that educate, empower and transform kids and people to achieve their goals through action."

### **Objectives:**

■ To provide empowering and transformative educational and action orientated programs to help people achieve their goals and objectives for living happier, healthier and more successful lives.

### Outlining The Problems:

- For Many of Us:
  - We are educated in ways that don't often promote longterm growth and development
  - We would like to do more for ourselves, our families and our future but we don't know how
  - We need responsible and actionable information to rely on
  - We often don't feel engaged and inspired to take action
  - We often feel that we are powerless to make a difference
  - We often lack a healthy support system
  - We often don't feel a strong sense of community
  - We would like to do more for others but aren't motivated by volunteering at soup kitchens, clean-ups and walk-athons

### Outlining The Solutions:

- 16Things' Books/Workshops Education & Action Programs:
  - Provide a multi-pronged approach to that educates, supports and reinforces the desired behavior
  - Each book presents 16 problems and two experts per problem that explain why and what we need to do to solve the problem
  - Expert information is supported by their background info and social media contact information
  - The books form the basis of Better Communication & Literacy (BCL) Workshops where people get together and read outloud the problems and solutions and then discuss. The workshops are 8-12 week peer to peer support groups where people develop relationships and a stronger sense of community while taking action to solve real problems.
- 16 Things "Book Series"
- 16 Things+ Better Communication & Literacy (BCL) Workshops
- 16 Things "Youth & Adult" Training Programs
- 16 Things "Courses & Classes"
- 16 Things "Workshops"
- 16 Things "Events"

# **16 THINGS BOOKS**

Self-Help Guides Working for the Betterment of Kids, People & The Planet

# Advertising & Branding Client Benefits:

- 16 Full-Color Branding & Advertising Pages:
  - 100,000 Books: 35,000 Free for Company Promotions
  - 60,000 Books: 20,000 Free for Company Promotions
  - 30,000 Books: 10,000 Free for Company Promotions

# Value Added Branding Extras:

### Free:

- Up to 35,000 promotional books FREE with order
- Forward by Company President or CEO
- Chapter on Company & Organizational Mission
- Featured Sponsor for 16 Things 8-12 Week
  "Better Communication & Literacy (BCL) Workshops"
- Sponsor Placement on "I6ThingsKidsCanDo.Org" Website
- Featured Branding with "16 Things" Outreach & Engagement

### Optional:

- Preferred Sponsorship of "PlannedActsofKindness.Org"
- Preferred Sponsorship of "National Kids' Month"
- Preferred Sponsorship of 2020: The Year of Kindness
- Program Sponsor Promo Cards

# Marketing, PR & Promotions:

- Coverage through:
  - Internet
  - Social Media
  - Word-of-Mouth
  - Television
  - Radio
  - Magazines
  - Newspapers

## Bo<mark>ok</mark> Distributio<mark>n:</mark>

- Bookstores
- Magazine Stands
- Drug Stores
- Department Stores
- Supermarkets
- Schools
- Libraries
- Sponsors

- Health Care Providers
- **Hospitals**
- Day Care Facilities
- Waiting Rooms
- Direct Mail
- Charities
- Fund-Raisers
- Internet Affiliates

# **DEMOGRAPHICS**

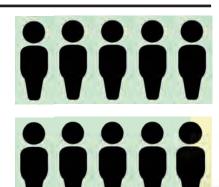
MILLENNIALS ARE THE DEMOGRAPHIC BRIDGE BETWEEN THE LARGELY WHITE OLDER GENERATIONS. (PRE-MILLENNIALS) AND MUCH MORE RACIALLY DIVERSE YOUNGER GENERATIONS (POST-MILLENNIALS)

75 MILLION TOTAL

25% OF THE TOTAL U.S. POPULATION

MINORITY TTT DIVERSITY !!

FEEL THE COMPANIES THEY WORK FOR SHOULD HAVE NON-TRADITIONAL BENEFITS



Gender:

56% Female 44% Male

Age:

78%

18-44

**Homeownership:** < I out of 3

**Post College Average Household Income:** \$71,000

**Post College Households** with Children: 2 out of 3

**College Education or Beyond** 2 out of 3

### **Top Five Markets:**

- I. NY
- 2. LA
- 3. Chicago
- **Dallas**
- 5. Atlanta

# **PARTNERS & SUPPORTERS**

PLANNED ACTS & 16 THINGS PROGRAMS ENJOY SUPPORT FROM A WIDE RANGE OF ORGANIZATIONS & COMPANIES, BOTH DOMESTIC AND INTERNATIONAL, AS THEY WORK FOR THE BETTERMENT OF KIDS, PEOPLE & THE PLANET.









































# IN THE NEWS

PLANNED ACTS HAS BEEN FEATURED IN NUMEROUS TELEVISION, RADIO PRINT & ON-LINE MEDIA REACHING AUDIENCES IN THE TENS OF MILLIONS.









































# **MEDIA OUTLETS**

In addition to securing Media Coverage through PressCable, PRNEWSWIRE, and The Radio & TV Interview Report, 16 Things participates in the National Publicity Summit & provides news stories to the following outlets:









































# **BOOK INSERTION ORDER**

Please Type or Print Clearly. Submit to: 16 Things Press, Entrepreneurs Small Business Network, 20 East Broadway, 4th Fl., New York NY 10002

Company:	Date:	
Contact:		Ext
Title:	Tel. (direct):	
Address:	Tel. (cell):	
City/St/Zip:	Tel. (fax):	
E-mail:	P.O. Number:	

### BRANDING:

**Book Cover:** Sponsor Name & Logo Featured Forward: Written by CEO or President

**Chapter:** Company/Organization History/Mission Recognition: Better Communication & Literacy Workshops

# ADVERTISING:

**Quantity:** 100,000; 60,000, 30,000 Books

6" x 9" Size:

Adv. Pages: 16-Pages (8-Pages, Front & Back)

Color: 4-C

Circulation: Up to 500,000

# PR & MARKETING:

**35,000 Free Books** with 100,000 Book Order (\$698,250 Value) 20,000 Free Books with 60,000 Book Order (\$399,000 Value) 10,000 Free Books with 30,000 Book Order (\$199,500 Value)

# 100,000

\$ 482,688 60,000 \$ 344,292 30,000 \$ 194,886

SPONSORSHIPS AVAILABLE:

**Planned Acts of Kindness** 

**One Planet Clubs** 

**CSR** AVAILABLE:

RATES:

Quantity:

Courses/Classes/Workshops

**OnePlanet-OnePeople Game** 

**Employee Volunteer Program** 

**Custom Benefit Programs** 

Be The Hero Leadership & Recog.

Price:

**Host & Post Daily Planned Acts** 

BCL 8-12 Week Workshops (included)

2020: The Year of World Kindness

# **BOOK TOPICS:**

**Banking** Bullying **Business** Civility / Kindness Climate Change Computers Education Energy Environment **Ethics** Food Finance **Fitness** Gender Government Health

Aging

**Immigration** Inequality Mental Health Nutrition **Politics** Race Religion Retirement Social Issues Sustainability Taxation **Technology** Terrorism War Water Work Other:

### INSERTION ORDER: **Book Order: WELCOME ABOARD & THANK** Quantity: YOU FOR JOINING OUR TEAM. Free Books: Terms on established credit accounts. A non-refundable deposit of 50% is required Special Edition: on all orders. Balance due upon delivery of Rate: initial receipt of books. Shipping and handling Deposit: are additional. Balances unpaid after 10 days Balance: from date on invoice are subject to a late payment charge of two percent per month, Date Paid: or maximum allowed by law, if different, Materials Received: together with expenses incidental to collec-Date: / / tion, including arbitration, court costs, and reasonable attorney's fees. **Sponsorships:** Program: Authorized Signature Date Level: Amount: Print Name: